



PRESS RELEASE

Kintyre continues drive within digital transformation

Frankfurt, 4 December 2018 – Kintyre, the full-service real estate manager and investment firm, has signaled its commitment to becoming a market leader and influencer within the digital transformation of the real estate sector with the launch of a subsidiary business, Kintyre DS GmbH. Headquartered in Frankfurt, with additional staff located in Berlin, the new venture is a fully owned subsidiary of parent company Kintyre Investments GmbH.

Kintyre's Khaled Thomas Shukri and Ingo Lösche have taken key roles within Kintyre DS with further staff having been appointed joining in Q1 2019. Shukri takes responsibility for strategic partnerships with Lösche being responsible for process and systems development.

The Kintyre DS platform will focus on the advancement of existing digital transformation innovations, alongside the research and development required for future initiatives. To encourage, support and build on the digital transformation of real estate, the new business will develop collaborative, strategic partnerships with selected tech enterprises such as the one with realxdata. A pipeline of potential partners has already been established and Kintyre DS will be looking to advance these during 2019 with the aim of complementing existing relationships with firms such as Yardi and Architrave.

As part of the launch of the new business, Kintyre has also announced a strategic partnership with realxdata, the real estate data and analytics business and newcomer to the industry. This new partnership with realxdata will enable Kintyre to consolidate enormous amounts of real estate market data, along with that from proprietary sources, within a single cloud-based solution, translating it, in real time, into valuable insights providing greater transparency and faster decision-making for portfolio and asset appraisal, letting, and market research.

As a strategic partner with realxdata, Kintyre bringing its extensive expertise and hands-on experience as a leading asset manager and investor within the German retail and commercial real estate market. Kintyre's asset, lettings, transaction and investment management departments will be using the realxdata solution in real-life day-to-day operations and provide user feedback.

Shukri, said: "The use of new technologies and the advance of machine learning and big data analysis means that the real estate industry is being transformed. At Kintyre, we believe that the manner in which our industry responds to this digital transformation is vital and the new business platform, along with our partnership with realxdata, are a result of our desire to be at the leading edge of this technological revolution. Already, at the push of a button, it is possible through realxdata's cloud-based solution to analyse our portfolios' performance, research market developments and benchmark our portfolio against other investments.

"We understand that Kintyre needs to be exploring the possibilities offered by the latest technology to enable us to provide our clients and investors with innovative solutions that are best in class. We are excited by the challenges and look forward to making this dream become a reality," he added.



About Kintyre Investments

As a privately owned, independent real estate management and investment company, Kintyre provides a German platform for institutional and private investors that are seeking a highly committed asset and property management service provider and a partner as a co-investor. Kintyre currently manages property in Germany worth more than 1.2 billion Euro and has interests as a co-investor in property worth around 200 million Euro. The group has offices in Frankfurt, Berlin and London, from which it maintains close contacts with clients seeking access to the German market. For additional information on Kintyre, please visit www.kintyre.de.

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